# FR1ENDS of the CH1LDREN

**Los Angeles** 

FINANCIAL STATEMENTS

Year Ended August 31, 2020

with

**Independent Auditors' Report** 

# **Table of Contents**

	Page
Independent Auditors' Report	1
Financial Statements	
Statement of Financial Position	3
Statement of Activities	4
Statement of Functional Expenses	5
Statement of Cash Flows	6
Notes to Financial Statements	7

#### **Independent Auditors' Report**

The Board of Directors
Friends of the Children - Los Angeles

#### **Report on the Financial Statements**

We have audited the accompanying financial statements of *Friends of the Children - Los Angeles*, which comprise the statement of financial position as of August 31, 2020, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### **Auditors' Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of *Friends of the Children - Los Angeles* as of August 31, 2020, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Emphasis of a Matter**

As discussed in *Note 1* to the financial statements, *Friends of the Children - Los Angeles* adopted Accounting Standards Update (ASU) 2018-08, *Not-for-Profit Entities: Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made (Topic 605).* Our opinion is not modified with respect to this matter.

#### **Report on Summarized Comparative Information**

We have previously audited *Friends of the Children - Angeles'* 2019 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated January 22, 2020. In our opinion, the summarized comparative information presented herein, as of and for the year ended August 31, 2019, is consistent, in all material respects, with the audited financial statements from which it has been derived.

Lake Oswego, Oregon

# **Statement of Financial Position**

August 31, 2020 (With Comparative Amounts for 2019)		2020	2019				
ASSETS							
Cash and cash equivalents	\$	180,788	\$ 127,593				
Contributions receivable - net (Note 4)		458,750	842,330				
Grants receivable due within one year (Note 9)		169,584	65,332				
Prepaid expenses		9,633	5,587				
Office furniture and equipment, net of accumulated							
depreciation of \$13,028 in 2020 and \$5,988 in 2019		31,878	25,659				
Total assets	<u>\$</u>	850,633	<u>\$ 1,066,501</u>				
LIABILITIES AND NET	ASSETS						
Liabilities:							
Accounts payable	\$	1,596	\$ 11,417				
Accrued payroll liabilities	,	84,793	35,407				
Due to Friends of the Children -		•	•				
National (Note 9)		10,141	6,802				
Total liabilities		96,530	53,626				
Commitment (Note 10)							
Net assets:							
Without donor restrictions		304,103	170,545				
With donor restrictions (Note 5)		450,000	842,330				
Total net assets		754,103	1,012,875				
Total liabilities and net assets	<u>\$</u>	850,633	\$ 1,066,501				

# **Statement of Activities**

Year Ended August 31, 2020 (With Comparative Totals for 2019)

	With	out Donor	With Donor		or With Donor		To	Total		
	Res	strictions	Re	estrictions		2020	2019			
<b>Public support and revenue:</b>										
Contributions:										
Individuals	\$	116,560	\$	-	\$	116,560	\$ 35,016			
Foundations		388,557		25,000		413,557	1,206,330			
Corporations		40,795		-		40,795	2,813			
		545,912		25,000		570,912	1,244,159			
Grant revenue (Note 9)		842,992		_		842,992	216,000			
In-kind contributions		98,975		_		98,975	20,618			
Other revenue		3,874		_		3,874	1,075			
Paycheck Protection Program		2,0.				-,	-,			
proceeds (Note 6)		156,342		-		156,342	-			
Net assets released from										
restrictions (Note 5)		417,330		(417,330)						
Total public support and revenue	2	2,065,425		(392,330)		1,673,095	1,481,852			
Expenses:										
Program services	1	,479,571		_		1,479,571	799,686			
Administrative		233,113		_		233,113	137,874			
Development		219,183				219,183	207,831			
<b>Total expenses</b>	1	,931,867				1,931,867	1,145,391			
Increase (decrease) in net assets		133,558		(392,330)		(258,772)	336,461			
Net assets, beginning of year		170,545		842,330		1,012,875	676,414			
Net assets, end of year	_\$	304,103	_\$	450,000	_\$	754,103	\$ 1,012,875			

# **Statement of Functional Expenses**

Year Ended August 31, 2020 (With Comparative Totals for 2019)

	Program			Indirect	To	Total		
	Services	Administrative	Development	Costs	2020	2019		
Salaries and related expenses:								
Salaries and wages	\$ 976,044	\$ 83,007	\$ 67,960	\$ -	\$1,127,011	\$ 604,079		
Payroll taxes and benefits	171,298	10,655	4,730		186,683	99,457		
Total salaries and related								
expenses	1,147,342	93,662	72,690	-	1,313,694	703,536		
Child activities	10,950	-	-	-	10,950	6,529		
Friend activities	13,210	_	-	-	13,210	20,818		
Family engagement								
and support	74,828	-	-	-	74,828	-		
Hiring and staff development	30,675	5,974	199	-	36,848	9,585		
Community awareness	-	-	1,446	2,589	4,035	7,762		
Travel and meetings	11,942	2,581	1,351	1,156	17,030	24,808		
Information								
technology (Note 9)	13,274	1,077	2,953	10,812	28,116	19,007		
Research and evaluation	16,623	-	-	-	16,623	35,000		
Telephone and internet	200	-	-	1,764	1,964	2,233		
Postage, printing,								
and copying	604	1,450	-	791	2,845	3,435		
Depreciation	-	-	-	7,040	7,040	5,136		
Chapter affiliation								
fees (Note 9)	-	-	-	11,000	11,000	10,000		
Supplies and equipment	14,996	3,611	-	7,064	25,671	27,373		
Business insurance	6,741	453	-	7,987	15,181	8,696		
Interest expense	-	343	-	-	343	-		
Professional								
services (Note 9)	2,946	114,284	-	4,520	121,750	52,851		
Occupancy Credit card, banking, and	9,600	-	-	63,825	73,425	55,608		
payroll fees Development	22,104	1,226	5,088	-	28,418	14,745		
consulting fee (Note 9)	_		128,896		128,896	138,269		
	1,376,035	224,661	212,623	118,548	1,931,867	1,145,391		
Allocation of indirect costs	103,536	8,452	6,560	(118,548)				
Total expenses	\$1,479,571	\$ 233,113	\$ 219,183	\$ -	\$1,931,867	\$1,145,391		

The accompanying notes are an integral part of the financial statements.

# **Statement of Cash Flows**

Year Ended August 31, 2020 (With Comparative Totals for 2019)					
Cash flows from operating activities:					
Increase (decrease) in net assets	\$	(258,772)	\$	336,461	
Adjustments to reconcile increase (decrease) in					
net assets to net cash provided (used) by					
operating activities:					
Depreciation		7,040		5,136	
Changes in:		,,,		- ,	
Contributions receivable		383,580		(642,330)	
Grants receivable		(104,252)		(2,306)	
Prepaid expenses		(4,046)		(967)	
Accounts payable		(9,821)		9,027	
Accrued payroll liabilities		49,386		35,407	
Due to Friends of the Children - National		3,339		6,802	
Net cash provided (used) by operating activities		66,454		(252,770)	
Cash flows from investing activities:					
Purchase of office furniture and equipment		(13,259)		(4,901)	
Net cash used by investing activities		(13,259)		(4,901)	
Net increase (decrease) in cash and cash equivalents		53,195		(257,671)	
Cash and cash equivalents, beginning of year		127,593		385,264	
Cash and cash equivalents, end of year	\$	180,788	\$	127,593	

#### **Notes to Financial Statements**

#### 1. Nature of Activities and Summary of Significant Accounting Policies

**Friends of the Children - Los Angeles** (*Friends - Los Angeles*) commits to standing alongside our community's youth as they work to overcome barriers to their success. Each child receives 1:1 support and guidance from a salaried, professional mentor (called a Friend), from kindergarten through high school graduation - 12½ years, no matter what. Friends work collaboratively with high-priority youth and their caregivers to set and achieve individualized goals, as well as advocate for them in the school, child welfare, healthcare, and other systems that impact them.

Youth in the Friends program face considerable challenges, including placement in the foster care system, under-resourced neighborhood schools, homelessness, hunger, and disparities in access to, and quality of, health care. Despite these barriers, program youth enter adulthood with a strong foundation for continuing achievement: nationally 83 percent graduate high school or earn a GED, 93 percent avoid the juvenile justice system, and 98 percent avoid teen parenting.

**Summary of Significant Accounting Policies** - The significant accounting policies followed by *Friends - Los Angeles* are described below to enhance the usefulness of the financial statements to the reader.

Fix justification

**Basis of Presentation** - Net assets and all balances and transactions are presented based on the existence or absence of donor-imposed restrictions. Accordingly, the net assets of *Friends - Los Angeles*, and changes therein, are classified and reported as follows:

Net assets without donor restrictions - Net assets not subject to donor-imposed stipulations.

Net assets with donor restrictions - Net assets subject to donor-imposed stipulations that will be met either by actions of *Friends - Los Angeles* and/or the passage of time. These donor restrictions are either temporary in nature or perpetual in nature, whereby the donor has stipulated the funds be maintained in perpetuity. *Friends - Los Angeles*' net assets with donor restrictions consist solely of net assets with restrictions that are temporary in nature.

Expenses are reported as decreases in net assets without donor restrictions. Gains and losses on investments and other assets or liabilities are reported as increases or decreases in net assets without restrictions unless their use is restricted by explicit donor stipulation or by law. Expirations of temporary restrictions on net assets (i.e., the donor-stipulated purpose has been fulfilled and/or the stipulated time period has elapsed) are reported as net assets released from restrictions.

#### **Notes to Financial Statements - Continued**

# 1. Nature of Activities and Summary of Significant Accounting Policies - Continued Summary of Significant Accounting Policies - Continued

Use of Estimates - The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America (GAAP) requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements. Estimates also affect the reported amounts of revenues and expenses during the reporting period. Actual results could differ from these estimates. Estimates are used in the financial statements for, among other things, the calculation of depreciation expense, determination of any required allowance for potentially uncollectible receivables, and functional allocation of certain expenses.

**Cash and Cash Equivalents** - *Friends* - *Los Angeles* considers all highly liquid debt instruments with an original maturity of three months or less to be cash equivalents.

**Receivables** - Receivables are recorded as related revenues are recognized. Contributions receivable are recognized when unconditionally promised by a donor. Once recorded, these receivables are evaluated by management for potential collection problems and an allowance for uncollectible receivables may be recorded. Management considers a variety of factors in determining the allowance for uncollectible receivables, including length of time accounts are past due, the donor's ability to pay, and the economy as a whole. Management does not believe an allowance for uncollectible receivables is necessary at August 31, 2020.

Office Furniture and Equipment - All acquisitions of office furniture and equipment in excess of \$1,000 and all expenditures for repairs, maintenance, renewals, and significant improvements that materially prolong the useful lives of assets are capitalized. Office furniture and equipment are recorded at cost or estimated fair value at date of donation. Depreciation of office furniture and equipment is calculated using the straight-line method over the estimated useful life of five to seven years.

**Contribution Recognition** - *Friends* - *Los Angeles* recognizes contributions when cash, securities or other assets; an unconditional promise to give; or a notification of a beneficial interest is received. Conditional promises to give - that is, those with a measureable performance or other barrier and a right of return - are not recognized as revenue until the conditions on which they depend have been met. Contributions of assets other than cash are recorded at their estimated fair value. Contributions to be received after one year are discounted at an appropriate discount rate commensurate with the risk involved. Amortization of the discount is recorded as additional contribution revenue in accordance with donor imposed restrictions, if any, on the contributions. Grants are considered available for unrestricted use unless specifically restricted by the donor.

Contributions received with donor imposed restrictions that are met in the same year as received are reported as revenue in the net asset class without donor restrictions.

#### **Notes to Financial Statements - Continued**

# 1. Nature of Activities and Summary of Significant Accounting Policies - Continued Summary of Significant Accounting Policies - Continued

**Contribution of Long-Lived Assets** - *Friends* - *Los Angeles* reports gifts of furniture and equipment as unrestricted support unless explicit donor stipulations specify how the donated assets must be used. Gifts of long-lived assets with explicit restrictions that specify how the assets are to be used and gifts of cash or other assets that must be used to acquire long-lived assets are reported as restricted support. Absent explicit donor stipulations about how long those long-lived assets must be maintained, expirations of donor restrictions are reported when the donated or acquired long-lived assets are placed in service.

**Grant Revenue** - *Friends* - *Los Angeles* grant revenue includes amounts derived from *Friends of the Children* - *National (Friends - National)* and a local government grant which are considered conditional contributions and which are conditioned upon barriers (typically specific performance requirements and/or the incurrence of allowable qualifying expenses). Amounts received are recognized as revenue when the *Friends - Los Angeles* has satisfied the related barrier. At August 31, 2020, *Friends - Los Angeles* had remaining available award balances of approximately \$1,700,000. This award balance will be recognized as revenue when the related barriers are satisfied.

Conditional grants whose conditions are satisfied in the same reporting period in which the funding is received are reported as an increase in net assets without donor restrictions.

**In-Kind Contributions** - *Friends* - *Los Angeles* receives contributed services from unpaid volunteers who assist in a range of fundraising and program activities. Significant services received that create or enhance a non-financial asset or require specialized skills that *Friends* - *Los Angeles* would have purchased had they not been donated are recognized as contributions at the estimated fair value of the services. The value of such services for the year ended August 31, 2020 was \$32,238 and consisted primarily of legal services which were classified as an administrative expense on the accompanying statement of functional expenses. In-kind contributions of equipment and other materials are recorded when the items are an essential part of *Friends* - *Los Angeles* 'activities.

**Income Tax Status** - Income taxes are not provided for in the financial statements since *Friends* - *Los Angeles* is exempt from federal and state income taxes under Section 501(c)(3) of the Internal Revenue Code (IRC) and similar state provisions. *Friends* - *Los Angeles* is not classified as a private foundation.

GAAP prescribes a recognition threshold and measurement process for uncertain tax positions and also provides guidance on various related matters such as interest, penalties, and required disclosures. Management does not believe *Friends - Los Angeles* has any uncertain tax positions. *Friends - Los Angeles* files informational returns. There are currently no tax examinations in progress. Interest or penalties assessed by taxing authorities, if any, would be included with administrative expenses.

#### **Notes to Financial Statements - Continued**

# 1. Nature of Activities and Summary of Significant Accounting Policies - Continued Summary of Significant Accounting Policies - Continued

**Functional Allocation of Expenses** - The costs of providing the various programs and other activities of *Friends - Los Angeles* have been summarized on a functional basis in the statement of functional expenses. The statement of functional expenses reports certain categories of expenses that are attributable to more than one program or supporting service function. Therefore, these expenses require allocation on a reasonable basis that is consistently applied. Expenses are allocated based on estimates of time and effort attributable to each function.

New Accounting Standard - Friends - Los Angeles has adopted Financial Accounting Standards Board (FASB) Accounting Standards Update (ASU) 2018-08, Not-for-Profit Entities: Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made (Topic 605). This standard assists entities in evaluating whether transactions should be accounted for as contributions or exchange transactions, and for determining whether a contribution is conditional. Friends - Los Angeles adopted this ASU using the modified retrospective approach. There was no impact on Friends - Los Angeles previously issued financial statements as a result of the adoption of this ASU.

**Reclassifications** - Certain accounts in the 2019 summarized financial information have been reclassified, for comparative purposes, to conform with the 2020 presentation.

**Summarized Financial Information for 2019** - The financial statements include certain prior year summarized comparative information. Such information does not include sufficient detail to constitute a presentation in conformity with GAAP. Accordingly, such information should be read in conjunction with the *Friends - Los Angeles*' financial statements for the year ended August 31, 2019, from which the summarized information was derived.

**Subsequent Events** - Management has evaluated subsequent events through \_\_\_\_\_\_, the date the financial statements were available to be issued.

## 2. Program and Supporting Services

**Program Services** - Program activities include costs of day-to-day activities with at-risk children, sustaining the children's relationships with adult role models and helping them become productive members of the community.

#### **Supporting Services**

**Administrative** - Administrative activities include business management, recordkeeping, budgeting, public relations, financing, and related administrative activities. These services provide the necessary developmental, organizational, and managerial support for the effective operation of the programs.

**Development** - Development activities include conducting fundraising and public awareness campaigns, preparing and distributing fundraising materials, and other activities aimed at the solicitation of contributions from individuals, businesses, and foundations.

#### **Notes to Financial Statements - Continued**

### 3. Liquidity and Availability of Financial Resources

*Friends - Los Angeles*' financial assets available for general expenditure within one year of the statement of financial position date consist of the following:

Financial assets at August 31, 2020:	
Cash and cash equivalents	\$ 180,788
Contributions receivable to be collected in less than one year	458,750
Grants receivable	169,584
	\$ 809,122

As part of *Friends - Los Angeles*' liquidity management, management has a practice to structure its financial assets to be available as general expenditures, liabilities, and other obligations come due.

#### 4. Contributions Receivable

Contributions receivable consist of the following at August 31:

Unconditional promises expected to be collected in:	2020			2019
Less than one year One year to five years	\$	458,750	\$	455,000 425,000
		458,750		880,000
Discount to present value (4.75 percent rate used)				(37,670)
	\$	458,750	\$	842,330

#### 5. Net Assets with Donor Restrictions

Net assets with donor restrictions at August 31, 2020, consist of net assets restricted by donors for future periods. During the year ended August 31, 2020, *Friends - Los Angeles* released \$417,330 of net assets from donor restrictions due to the passage of time.

#### **Notes to Financial Statements - Continued**

#### 6. Paycheck Protection Program

On April 25, 2020, *Friends - Los Angeles* received proceeds in the amount of \$156,342 from PayPal under the Paycheck Protection Program (PPP). The PPP, established as part of the Coronavirus Aid, Relief, and Economic Security Act (CARES Act) provides for full or partial loan forgiveness if proceeds are used for qualifying expenses and certain other conditions are satisfied. *Friends - Los Angeles* has elected to account for the loan as a conditional contribution to be recognized as qualifying forgiveness expenses are incurred. Between May 1, 2020 and July 3, 2020, *Friends - Los Angeles* incurred qualifying expenses in excess of its PPP loan amount. As such, the entire PPP loan has been recognized as a contribution during the year ended August 31, 2020.

#### 7. Retirement Plan

Friends - Los Angeles participates in a multi-employer retirement plan (the Plan), as described by IRC Section 401(k) and administered by Friends - Los Angeles' payroll service company. Employees with at least three months of service are eligible to participate in the Plan. Employee contributions to the Plan are in the form of salary deferral, and are fully vested immediately. The plan allows for the employer to make discretionary matching contributions up to 2.5 percent of the eligible employees' compensation. Total contributions to the plan by Friends - Los Angeles were \$4,505 for the year ended August 31, 2020.

#### 8. Financial Instruments with Concentrations of Risk

Financial instruments that potentially subject *Friends - Los Angeles* to concentrations of risk consist primarily of cash and cash equivalents and contributions receivable. *Friends - Los Angeles* maintains balances of cash and cash equivalents that may at times exceed Federal Deposit Insurance Corporation limits. Contributions receivable are due primarily from local businesses, charitable foundations, and the local government and are considered by management to be low in risk.

At August 31, 2020, 93 percent of contributions receivable was due from one donor, and grants receivable included \$30,983 from *Friends - National* with the remaining balance due from a local governmental entity. During 2020, *Friends - Los Angeles* received \$351,203 in grant revenue from *Friends - National* with the remaining amount received from a local grant.

# **Related-Party Transactions**

the "I" to
National. Can
we illustrate
that services
provided by
National are
based on
mutual
agreement
and fee for
services
before the list.

Need to add

Friends - Nationa provides Friends of the Children chapters with training, program quality monitoring, data warehousing, and operational support. For the year ended August 31, 2020, Friends - Los Angeles incurred chapter affiliation fees of \$11,000, development consulting fees of \$128,896, accounting fees of \$62,206, and a database fee of \$13,274 to Friends - National. Included in grant revenue for the year ended August 31, 2020, is \$188,220 from Friends - National. Included in grants receivable at August 31, 2020, is \$30,983 due from Friends - National. At August 31, 2020, Friends - Los Angeles had \$10,141 due to Friends - National.

#### **Notes to Financial Statements - Continued**

#### 10. Commitments

*Friends - Los Angeles* leases office spaces in Los Angeles and Antelope Valley under operating lease agreements with escalating rental payments currently calling for monthly payments of \$4,860 and \$1,200, respectively. The leases expire on October 2021 and June 2021, respectively. Minimum payments remaining under the non-cancelable operating leases are as follows at August 31, 2020:

Years Ending		
August 31,		
2021	\$	70,125
2022		10,520
	_ \$_	80,645

Rent expense for the year ended August 31, 2020, was \$70,960.

#### 11. Uncertainty Related to COVID-19 Pandemic

As of \_\_\_\_\_, financial markets and economic conditions in general continue to be volatile as a result of the COVID-19 health crisis. The extent of the impact of COVID-19 on *Friends - Los Angeles*' operational and financial performance will depend on certain developments, including the duration and spread of the outbreak and the impact on program participants, donors, and employees, all of which are uncertain and cannot be predicted. As such, the extent to which COVID-19 may impact *Friends - Los Angeles*' financial position and results of operations in the future cannot be reasonably estimated at this time.